ULTRAQuest™
SELECT WEB REPORTING

Signature Bank, NY

UltraQuest Increases Productivity 80% Within a Year

Signature Bank
(Nasdaq:SBNY), founded in 2001, is a New York-based full service commercial bank with 19 private client offices located in the New York metropolitan area. The Bank serves the needs of privately owned business clients, their owners and senior managers.

Deposits
$4.51 Billion

Loans
$122.4 Million

Branches
19 Offices

Employees
416

Fidelity National Information Services Customer

UltraQuest is reporting from the following Systematics Applications

ALS—Loans
FMS—General Ledger
IMPACS—Deposits
AP—Accounts Payable
RM—Customer Relationship
ST—Savings/CDs/IRAs

Signature Bank uses UltraQuest from Select Business Solutions to report from a variety of Fidelity National Information Services Systematics' core banking applications.

After using UltraQuest for almost two years now, users like Jenny Tam, AP/FM Accounting Manager, have experienced increased productivity because UltraQuest reduces the amount of time to complete their daily tasks.

Below are examples of the time savings (averaging 80%) Jenny experienced, due to UltraQuest's reporting and analysis capabilities:

> "I have a minimum of 4 FMS (General Ledger) queries on UltraQuest that I run on a daily basis and it has saved me a great deal of time in my daily review process. Before UltraQuest, I had to look up specific transactions and balances either online or from standard FMS reports to do my review. If there were discrepancies in my review, I had to cut and paste items, and place them into spreadsheets to do the analysis. Now with UltraQuest, I have set up saved queries that automatically generate into spreadsheet formats for my daily review process. I run them through my macros and instantly, I have all that I need to find my discrepancies. What once took me 2 hours to do sometimes is now taking me less than half an hour."

Through UltraQuest's unique ability to access the complex structures of the Systematics data, Jenny was able to automate a process that was once a very labor intensive request.

> "I had an AP Accumulated Transaction request in production and I had to spend half the day cutting and pasting 2006-2007 information from AP onlines for specified vendors and total them up by GL accounts charged. I just ran the same query from UltraQuest and got the same exact results in less than 10 minutes."

UltraQuest allows users like Jenny do to more with a very small staff.

> "At month end, I have a minimum of a dozen FMS queries on UltraQuest that I run to assist me with the month end close process. Our Accounting Department consists of only 3 people: one AP Clerk, one FMS Accounting Associate, and one AP/FMS Accounting Manager. We support 19 branches and a back office staff of about 150 people. With the time saved from using UltraQuest, I am also able to produce ad hoc FMS reports from UltraQuest for various departments (including Branch Managers, Operations, Loans, and Private Bankers) throughout the bank despite this limit in staff."

UltraQuest is easy to use, saves time, and is very beneficial to the bank.

> "Although I'm not as familiar with IMPACS as I am with AP & FMS, I was still able to navigate through UltraQuest to create an IMPACS report requested by Senior Management. Overall, I find UltraQuest to be a user-friendly application. It is also a great time saver and can be beneficial to any department."

To obtain more information, please contact Select Business Solutions at 888-472-7347 or at www.selectbs.com.

World Headquarters

Phone: (888) 472-7347
E-Mail: info@selectbs.com

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BUSINESS SOLUTIONS